Minutes of the Executive Committee Meeting Jimbaran, Indonesia, 7 April 2010



List of decisions

- (1) The EXC adopted the agenda for the EXC meeting.
- (2) The Minutes of the EXC meeting held in Buenos Aires, Argentina on 5 October 2009 were approved.
- (3) The EXC took note of its approval of Regional Coordinators carried out by electronic voting prior to the EXC meeting.
- (4) The EXC took note of the information given in the marketing plan.
- (5) The EXC supported the need for IGU to become more visible and that the work being done on the communication strategy is an important task toward achieving this goal.
- (6) The EXC accepted the reports from the WGC 2009 of the outgoing Argentine Presidency.
- (7) The EXC accepted the TWP report given by the CC chairman.
- (8) The EXC endorsed the 2009 accounts for approval by the Council.
- (9) The EXC endorsed the proposal to increase the membership fee to 5,000 euro and that this proposal will be submitted to the Council for approval in the 2011 budget.

 The EXC also gave support to the Secretariat for approaching LNG conference partners to consider a royalty scheme for the LNG conferences.
- (10) The EXC took note of the information provided on the IGU awards.
- (11) The EXC gave support to an additional quick round of comments being submitted before issuing the Strategic Statement.
- (12) The EXC took note of the approval in the MT that a 10 % royalty of the delegate fee will be paid by the host of the WGC to IGU. This will be presented in the letter of invitation to qualify for the Presidency 2015 -2018 and the WCG 2018.

 The EXC approved removing the requirement for support letters since the original purpose is deemed to be covered by the report from the Secretariat and the candidates' presentations of themselves to the EXC and the Council.

Liste des décisions

- (1) Le CEX a adopté l'ordre du jour de la réunion du CEX.
- (2) Le procès-verbal de la réunion du CEX, tenue à Buenos Aires, Argentine le 5 octobre 2009 a été approuvé.
- (3 Le CEX a pris acte de son approbation des Coordinateurs Régionaux réalisée par vote électronique avant la réunion du CEX.
- (4) Le CEX a pris acte des informations données dans le plan marketing.
- (5) Le CEX a soutenu la nécessité pour l'UIIG de devenir plus visible et que le travail fait sur la stratégie de communication est une tache importante pour atteindre cet objectif.
- (6) Le CEX a accepté les rapports du CMG 2009 de la Présidence Argentine sortante.
- (7) Le CEX a accepté le rapport PTT donné par le président du CC.
- (8) Le CEX a endossé les comptes 2009 pour approbation par le Conseil.
- (9) Le CEX a endossé la proposition d'augmentation de la cotisation d'adhésion à 5000 euros et cette proposition sera soumise à l'approbation du Conseil dans le budget 2011. Le CEX a également donné son soutien au Secrétariat pour approcher les partenaires de la conférence sur le GNL et envisager un système de redevances pour les conférences sur le GNL.
- (10) Le CEX a pris acte des informations fournies sur les prix de l'UIIG.
- (11) Le CEX a donné son soutien pour la soumission d'un nouveau tour rapide de commentaires avant d'émettre la Déclaration Stratégique.
- (12) Le CEX a pris acte de l'approbation de l'ED du paiement d'une redevance de 10 % de la cotisation des délégués par l'hôte de la CMG à l'UIIG. Ceci sera présenté dans la lettre d'invitation pour se qualifier à la Présidence 2015-2018 et à la CMG 2018.

 Le CEX a approuvé la suppression de l'exigence de lettres de soutien étant donné que l'objectif original est considéré comme couvert par le rapport du Secrétariat et les présentations des candidats d'eux-mêmes au CEX et au Conseil.

List of Participants

Officers

President Datuk Abdul Rahim Hj Hashim

Vice President Mr Jérôme Ferrier

Immediate Past President Mr Ernesto A. López Anadón

Secretary General Mr Torstein Indrebø Chairman of CC Mr Ho Sook Wah Vice Chairman of CC Mr Georges Liens

Members of the Secretariat

Senior Advisor Mr Hans Riddervold Advisor Mr Erik Gonder Assistant to the Secretary General Ms Jeanet van Dellen

Members of the Executive Committee present

Brazil Mr Carlos Eduardo de Freitas Brescia

CanadaDr Shahrzad RahbarCzech RepublicMr Milos KebrdleFranceMr Daniel PaccoudGermanyMr Walter Thielen

ItalyMr Domenico DispenzaJapanMr Hirofumi KyutokuKorea, The Republic ofMr Kap - Young RuyQatarMr Ala Abu Jbara

Russia Mr Evgueni Riazantsev

Spain Ms Marta Margarit (substitute for Antoni Peris Mingot)

The Netherlands Mr Marcel Kramer

The United Kingdom Mr Colin Lyle (substitute for the UK appointment)

BP plc. Ms Ieda Gomes

Egypt Mr Khaled AbuBakr IBP, Brazilian Petroleum Mr João Carlos de Luca

Gas and Biofuels Institute

<u>CNPC</u> Ms Quin Wang (substitute for Mr Wang Guangjun)

Hong Kong China Mr James Kwan

Special Guests:

Mr Anton Tjahjono, President of the Indonesian Gas Association

Mr Roberto Brandt CC Chair 2006-09, presenting the WGC report from Buenos Aires together with

Mr Andrew Kidd, CC Secretary 2006-2009 and

Mr Edouardo Ojea Quintana, Chair of NOC WGC2009

Ms Liza Zahariah Abdul Rahman, Head Directorate of NOC WGC2012

Ms Ungku Ainon Ungku Tahir, Secretary of CC

Mr Zenorai Rambli, Secretary General of the Malaysian Gas Association

Mr Jupiter Ramirez, Marketing Advisor, Qatargas

Mr Hendi P. Santoso, Incoming President of the Indonesian Gas Association (attended part of the meeting)

Apologies received from:

Mr Chawki Rahal, Algeria

Mr David Parker, USA

Mr Jan Rune Schøpp, Norway

Mr Yves Tournié, TOTAL

Executive Committee meeting

Agenda item 1: Opening by the President of IGU

<u>The President</u> opened the Executive Committee meeting (EXC) by wishing everyone welcome to Bali, and to the first meeting of the Malaysian Triennium. On behalf of IGU he expressed thanks to IGA and Pertamina and gave special thanks to Mr Anton Tjahjono for hosting the event. He also expressed sincere appreciation to the other sponsors for their contribution to the success of the event in Bali.

Tradition says that the first meeting takes place in the host country. The Dutch triennium introduced a new practice which Malaysia has adopted. This involves another Charter member according to the wish of the Presidency being invited to host the first meeting. In this case Indonesia was asked, as an active Charter member of the Asian gas community.

He stated that more time had been set aside for this first EXC meeting to make optimal use of the participants' presence and knowledge in order to discuss important issues for IGU. Two and a half hours would be dedicated to the first part of the meeting to discuss some important issues. He informed everyone that after lunch, a workshop would be held with CERA's Michael Stoppard as facilitator on the "Image of the Gas Industry". He said he looked forward to everyone's participation in this as it is one of the key elements to secure a bright future for the industry. He stated that other key persons from the CC and IGRC were also invited as this topic is relevant for the whole gas industry.

<u>The President</u> then informed the EXC that IGU has received the sad message that Dr.-Ing. E. Christoph A. Brecht passed away on 7 March at a respectable 88 years of age. From 1982 until 1985 Dr. Brecht was President of IGU, chairing the Union until its 16th WGC in Münich. Dr. Brecht contributed greatly to the work of IGU with his fine diplomacy skills for which he was also valued during his work in Ruhrgas and the DVGW (*IGU's German Charter Member*) Presidium. <u>The President</u> further informed the EXC that the Secretariat had sent their sympathy to the family on behalf of IGU.

<u>The President</u> then welcomed the new members of the EXC. As France was elected to the new Presidency in Buenos Aires he was pleased to welcome Jerôme Ferrier and Georges Liens as members of the EXC. Welcome was also given to all "old" and new members resulting from the appointments that took place at the last Council meeting, including the increase in participation from Associate members from three to five delegates.

The President then announced a few changes that had occurred since the Council appointments:

Mr Oh from Korea has retired and Mr Kap-Young Ryu, his successor as Secretary General of Korea Gas Union will take his place. He used the opportunity to convey a sincere appreciation to Mr Oh for his contribution to IGU over many years and to congratulate Mr Ryu on his appointment.

The most recent appointed EXC member is Mr James Kwan from Hong Kong as the Regional Coordinator for Asia and Pacific. <u>The President</u> expressed his positive expectations and that he was looking forward to working with the new permanent members of the EXC.

He informed about the following substitute representation for the meeting:

Ms Marta Margarit is substituting for Mr Antonio Peris Mingot in this meeting as he has sent his apologies.

Mr Qing Wang is substituting for Mr Wang Guangjun in this meeting as he has sent his apologies. Mr Colin Lyle is representing the UK until a new person is appointed.

The Secretary General (SG) informed about apologies having been received from:

Mr David Parker, USA

Mr Jan Rune Schøpp, Norway

Mr Chawki Rahal, Algeria

Mr Yves Tournié, Total, France

The President also wished the following participants welcome:

Mr Anton Tjahjono, Indonesian Gas Association, the host in Indonesia

Mr Jupiter Ramirez, host of the October meetings in Doha, Qatar

Mr Roberto Brandt, CC Chair 2006-09, presenting the WGC report from Buenos Aires together with

Mr Andrew Kidd, CC Secretary 2006-2009 and

Mr Edouardo Ojea Quintana, Chair of NOC WGC2009

Ms Liza Zahariah Abdul Rahman, Head Directorate of NOC WGC2012

Ms Ungku Ainon Ungku Tahir, Secretary of CC

Mr Zenorai Rambli, Secretary General of the Malaysian Gas Association

<u>The President</u> then invited all participants to present themselves with a short introduction.

He then proposed to have a group photo of the members taken for the IGU Magazine after the first part of the meeting before the lunch break.

<u>The President</u> informed that the agenda was displayed on the IGU website together with all documentation for the meeting and asked the EXC meeting if they wished any additions, amendments or changes to the agenda

The EXC adopted the agenda for the EXC meeting (1)

Agenda item 2: Minutes of the Executive Committee Meeting in Buenos Aires, Argentina 5 October 2009

The Minutes were published on the IGU website on 3 November 2009. The Secretariat did not receive any comments.

The Minutes of the EXC meeting held in Buenos Aires, Argentina on 5 October 2009 were approved. (2)

Agenda item 3: Information from the Presidency and the Secretary General

<u>The President</u> referred to the document distributed under Item 3, Information from the Presidency and the Secretary General.

<u>The Secretary General</u> informed about the Secondment programme. The IGU secretariat is benefiting greatly from the highly qualified individuals being offered by the sponsor companies. The secondee from Croatia, Florijana Dedovic finished her period in the Secretariat 15 March this year and the SG has invited the IGU members to offer a new secondee to the Secretariat. It is a great opportunity for members to give young talented people exposure to an international community. The Secondment programme is certainly a win-win for IGU and the participating company.

<u>The President</u> informed that the Management Team (MT) has appointed the individuals to the Work Group for Sustainable Development (WGSD). It is now complete and includes the following:

•	Secretary General (Chair)	Mr Torstein Indrebø
•	Chairman of the Coordination Committee	Mr Ho Sook Wah
•	Chair of PGC A – Sustainability	Mr Juan Puertas
•	Member to be nominated by the AGA	Mr Steven Kline
•	Member of the Executive Committee	Mr Wang Guangjun,
•	Member of the Executive Committee	Mr Carlos Eduardo de Freitas Brescia

The WGSD will seek to promote IGU and natural gas more actively in the field of sustainability at events and conferences like UN Climate Conferences. It will also cooperate with UN authorities and other international institutions and will assist and advise on such activities.

<u>The Secretary General</u> informed that the WGSD will prepare an outline of its activities to be further discussed in the WGSD. The WGSD will work with the Regional Coordinators and members to en-

hance the effect of our activities. A start-up meeting during the current stay in Bali will take place with those members present to discuss relevant initiatives.

Mr Erik Gonder informed about the initiative taken at the United Nations Framework Convention on Climate Change in Copenhagen (COP15) where IGU launched a special Gas Event on 13 December 2009 under the title, "The Role of Natural Gas in a Sustainable Energy Future". The purpose was to inform the COP15 delegates, press, public servants, non-governmental organisations (NGOs) and the industry about the environmental benefits of natural gas. More than 110 participants attended the event.

Appreciation was expressed to IGU members and partners who supported the event with speakers and financial assistance, including IEA, the European Commission, Statoil, Petoro, BG Group, American Gas Association, TOTAL, E.ON Ruhrgas and Indraprastha Gas Limited from India. Special thanks was given to the local partner DONG Energy who provided both financial and personnel support. Judging from the interest shown in this Gas Event, such an event, possibly hosted together with a local partner, may become a permanent arena for addressing gas issues in a climate perspective. Based on the success in Copenhagen, IGU is preparing for a similar event at COP16 which will take place in Mexico from 29 November to 10 December 2010. This will be done in cooperation with World Watch Institute.

<u>The President</u> said that this is an important and strategic arena for promoting natural gas and encouraged the IGU members and the Regional Coordinators to be involved in this particular event.

<u>The President</u> informed about the Wise Persons Group and expressed satisfaction that IGU could also rely on the support of the three wise persons for the Malaysian Triennium.

- Professor Dr. Coby van der Linde, Director of the Clingendael International Energy Programme (CIEP), The Netherlands
- Mr. Tim Eggar, former UK Energy Minister (and now Chairman of Nitol Solar Ltd and Idago Petroleum Plc and Director of Rockwell Petroleum Inc.), United Kingdom
- Dr. Daniel Yergin, Chairman, IHS Cambridge Energy Research Associates (CERA), United States

It is very important to have the opportunity to make use of the knowledge of these people.

The Secretary General gave an update on the IEF-IGU Ministerial Gas Forum in Qatar.

It focuses on dialogue between decision makers: business and political leaders. Participation is by invitation only. The first Ministerial Gas Forum took place on 24 November 2008 in Vienna, Austria under the title, "The World Gas Market - Going from Regional to Global". The date for the second Ministerial Gas Forum has now been confirmed as 30 November 2010 in Doha, Qatar, hosted by the Qatar Energy Minister. The topic is "The Role of Gas in a Sustainable Energy Future". Ministers and

top-level executives are invited to speak and participate. The Executive Committee members will be invited. The EXC was asked to assist in getting high-level speakers for this important event.

Both Mr Tim Eggar and Ms Coby van der Linde played an important role in the Ministerial Gas Forum in 2008 and they will hopefully support IGU also in 2010.

<u>The Secretary General</u> informed the EXC on the IGU Research Conference (IGRC). The preparations for IGRC 2011 in Korea next year are making good progress. He expressed optimism that it will be a successful conference under the hosting of the Korean Gas Union (KGU). The IGRC2011 will be held under the title, "Innovation is the Key to a Sustainable Future!"

He also notified the EXC that invitations have been sent out to all IGU members to gauge their interest in hosting the conference in the second half of 2014. The EXC was asked to assist in contacting suitable candidates and then inform the Secretariat so applications from these countries can be encouraged. The deadline for applications is 1 June 2010 with the selection of the host scheduled for the autumn meeting of the IGRC Policy Committee in Doha in October 2010.

The Secretary General informed the EXC on IGU representation. After the WGC in Buenos Aires, IGU has been invited to speak at many events and other activities have been developed to allow IGU to be represented at important occasions. Referring to the documentation sent to the EXC he confirmed that The President, The Vice President, the CC Chairman and the Secretariat have all been active around the world as IGU tries to support member's conferences and events. This is one of the services IGU offers its members.

Agenda item 4: Appointment of Regional Coordinators (RC)

<u>The President proceeded to Agenda item 4 concerning the appointment of Regional Coordinators.</u> In Buenos Aires the Council approved the new function of RCs and the Management Team recommended the candidates. He was very pleased to confirm that the following persons have accepted this important role:

- Mr Marcel Kramer (Europe & CIS)
- Mr. João Carlos de Luca, Brazil (North and South America)
- Mr Khaled AbuBakr, Egypt (Middle East and Africa)
- Mr James Kwan, Hong Kong (Asia and Asia Pacific)

The EXC noted that their appointments have been formalised through an electronic vote, resulting in all four RC's being appointed by the EXC. He expressed thanks to all the RC's for taking on this responsibility. This will clearly strengthen IGU's position regionally and ensure that we maintain a high quality presence.

In the agenda documents it is stated that the Regional Coordinators will be asked to report to each EXC meeting by means of a short presentation. He suggested that this be done for the first time at the next EXC meeting in Doha in October. In order to assist the RC's, the IGU Secretariat will provide a PowerPoint template for the RC's to use.

The EXC took note of its approval of Regional Coordinators carried out by electronic voting prior to the EXC meeting.(3)

Agenda item 5: Membership and Marketing Plan

<u>The President</u> informed that regarding membership there are 107 IGU members including 74 Charter members and 33 Associate members. In BA it was reported that there were 75 and 35 members respectively, totalling 110. As announced in Buenos Aires the Charter member Hungary and the Associate members INGAA and Naturgas Fyn resigned at the end of 2009, bringing the total number of members to 107 as at 1 January 2010.

The Secretary General informed that at this meeting there are no new applicants for membership but some contacts have been established which probably need some time to result in an application. In order for IGU to fulfil its vision we need to focus on the important members and focus on quality rather than quantity. This is the only way IGU can claim to represent the gas industry. For this reason IGU sometimes needs to be more restrictive in the approval process for new membership applications.

The Vice President's and Mr Daniel Paccoud's contacts with Ivory Coast look promising. Furthermore there have been contacts with Turkmenistan, Uzbekistan and information has been sent to Myanmar, Philippines and Ghana.

Regarding Associate members there have been promising discussions with some organisations, among them RWE, Schlumberger and ExxonMobil. Hopefully they will be on the agenda of the meeting in Doha, Qatar.

He was pleased to welcome Gas Technology Institute (GTI) as the 11th organisation affiliated to IGU. IGU has been working closely with GTI for many years at IGRC conferences and LNG conferences and he was happy to acknowledge this close relationship by welcoming them as an organisation "Affiliated to IGU". The agreement was signed on 20 January 2010.

<u>The Secretary General</u> explained the purpose of the Marketing Plan which is primarily to establish where the IGU should concentrate its efforts in getting new and relevant members.

Ms Jeanet van Dellen gave a presentation to the EXC on the current Charter memberships, how they are spread around the world and on the Associate membership and growth since this category was created in 2003. She mentioned the requirements and rights in the IGU forum for the two types of membership according to the Articles of Association.

Figures on global reserves, production, consumption and IGU membership were shown confirming that the IGU's current members represent more than 95% of the world gas market and that this fact helps make IGU a strong organisation. Looking into the distribution of the current membership, IGU would like to focus on getting new members from Africa and Asia, more specifically Commonwealth of Independent States (CIS). The marketing plan supports and gives direction for seeking new members for IGU.

The EXC took note of the information given in the marketing plan (4)

Agenda item 6: IGU Communication Strategy

<u>The President</u> opened the key issue of IGU's communication strategy by expressing the need for the gas industry to take this more seriously than it has in the past. The climate debate in particular has shown that gas is almost absent in the political strategies for a sustainable energy future. Gas supplies were a bottleneck in the past but this is no longer the case. Competition among various fuels has increased and IGU needs to ensure that not only the gas industry but also the public are aware of the benefits of natural gas. The EXC therefore was invited to a separate workshop on this topic in the second part of the meeting.

<u>The Secretary General</u> expressed the need for good communication and increased visibility for IGU. IGU needs to develop a clearer strategy and provide messages that can be conveyed to the public and the political decision-makers. Under five key areas in the new strategy the documentation prepared for the EXC meeting gives a description of the activities organised by the Secretariat. The key areas are

- IGU Magazine
- Publications
- IGU website
- Press
- Exhibitions, speeches and conferences

<u>Mr Erik Gonder</u> showed slides and informed about the different activities in these areas including increased use of the documentation already available from the WGC in Buenos Aires 2009 and the new profile design of IGU.

<u>Ms Ieda Gomes</u> expressed the need for more interaction with the EU Commission because they are very actively promoting energy policies including renewables.

The EXC supported the need for IGU to become more visible and that the work being done on the communication strategy is an important task toward achieving this goal. (5)

Agenda item 7: Evaluation of the 24th World Gas Conference & Exhibition, 5 - 9 October 2009 in Buenos Aires, Argentina

Mr Roberto Brandt, 2006-2009 Coordination Committee Chair, opened the presentation of the Final report of the 2006 - 2009 Triennium and the 24th World Gas Conference (WGC) 2009 in Buenos Aires. The final report will be sent to all members. One sample was sent around the table for a quick review. He initially summarised two issues which were the report of the highlights of the 2006 – 2009 Triennium and the report from the 24th World Gas Conference in Buenos Aires. These issues were then covered in more detail.

The Key Messages from the Triennium were as follows.

Firstly, the Triennium was a major success in presenting IGU as spokesman for the world gas industry. The membership expansion including Charter members, Associate members and Affiliate organisations amounted to 120 members from 74 countries. The Triennium included a transition period with IGRC and Intergas Marketing (IGM) under IGU auspices which was very fruitful and productive. There was a very intensive cooperation with international organisations including, for natural gas: Marcogaz, IANGV, LNG organisations, LNG Conferences, GIIGNL, SIGTTO, CLNG and GLE,

for oil and gas: World Petroleum Congress (WPC),

for energy: International Energy Agency (IEA) and World Energy Council (WEC),

for research: GERG and finally

for environmental organisations: IPCC, UNFCC and COP.

The support from the IGU members confirmed the interest for the work of the Coordination Committee. This support was represented by 751 team members participating in the WOCs, PGCs and TFs.

The second point that was highlighted was the major effort expended on interaction with policy-makers. An excellent example of this was the first IEF-IGU Ministerial Gas Forum taking place in Vienna.

The third point highlighted regional topics. This included adopting the new structure with four Regional Coordinators for Europe and CIS, Asia and Asia-Pacific, Middle East and Africa and North

and South America. In addition, the Strategic Statement, "Gas Market Integration - A Cornerstone for Sustainable Development" was approved during the Argentine Triennium.

The fourth point focussed on the role of natural gas in climate change mitigation. This was demonstrated through an increasing participation in United Nations Framework Convention on Climate Change (COP) meetings, through the endorsement of the GROCC/UNFCC statement on "The Path to Climate Sustainability" and the Strategic Statement 2009 "Natural Gas in a Sustainable Energy Future".

The fifth point addressed the promotion of energy efficiency through the launching of the IGU Efficiency Award and the IGU Social Gas Award.

The sixth point focused on these special deliverables from the Argentine Presidency:

- Natural Gas Industry Study to 2030
- Natural Gas Unlocking the Low Carbon Future
- Proposed IGU Guidelines for Gas Market Integration
- Best Practices of the Natural Gas Industry
- IGU Energy Efficiency Indicators

The seventh and final area of focus included the IGU Technical Committee outputs. Eleven high quality reports on 28 topics were issued and 340 papers from 51 countries presented at the 24th WGC.

Mr Roberto Brandt then highlighted these key issues from the conference:

- Natural gas is a key solution-enabler to address the challenges of a growing demand for energy and the need to decisively curb global warming.
- Natural gas is abundant, available, flexible, clean and competitive.
- Unconventional exploration technologies and reserves are enhancing the role of natural gas in the long term.
- An integrated approach which deals with both security of supply and security of demand is needed, both locally between policy-makers and the industry as well as between countries networked by a regional gas industry.
- The main challenges to secure a continuing expansion of the industry are therefore political and geopolitical.
- IGU has a key role in the gas industry to face these challenges at both global and regional levels.

Mr Edouardo Ojea Quintana, Chair of National Organising Committee (NOC) WGC2009, started presenting the report from the WGC 2009 by saying that he was entirely satisfied with the participation of the IGU members as well as the success of the conference and the exhibition. The report covered the following topics:

• Registration

- Conference and figures
- Delegate services
- Social programme
- The Exhibition

The number of registered delegates amounted to 2697. Adding 398 accompanying persons and 459 journalists gave a total of 3554 participants from 83 countries. The numbers exceeded expectations since the conference took place only one year after the world financial crisis. He emphasized the importance of marketing. More than 560 editorials and advertisements were published, stands were set up in more than 29 conferences and exhibitions before the WGC were held, 17 official WGC publications were issued, the WGC website was available during a three year period and 32 newsletters were sent to contacts in the database.

Here are some key attendance figures from the conference:

Keynote addresses 5700 attendees
 Luncheon addresses 1302 attendees
 Strategic panels 4360 attendees
 WOC and PGCs 5185 attendees

A well-balanced distribution of participation has been achieved through two equally important factors. The conference was organised to avoid overlapping between the key note addresses, strategic panels, technical sessions and expert presentations. The conference rooms were arranged to facilitate quick and comfortable circulation with easy access to the different venues. Speakers' presentations were requested in advance which ensured punctuality in the operating time for each session.

Delegate services provided included eight buses from the airport per day and 32 shuttle buses from official hotels to the venues per day. Onsite facilities included an internet centre with 30 PCs and capacity for 20 notebook computer wireless connections. Hotel reservations were offered at 30 hotels in the five star luxury, five star and four star categories. The Buenos Aires city tour included in the registration fee was attended by 724 persons and 269 attended other optional tours around the city.

The social program included the Opening ceremony where the President of Argentina, Cristina Fernández de Kirchner gave a presentation to 2,500 attendees, the Gala dinner with its 2,100 attendees, the Closing ceremony for 1,250 attendees and the Farewell party that 1,070 people attended. The exhibition provided for 270 exhibitors covering a total of 15,568 sq.m. Over 16,000 visitors came to the exhibition.

Mr Edouardo Ojea Quintana completed his presentation by expressing gratitude to the IGU authorities who had trusted Argentina to have the capacity to organise the WGC, to the IGU secretariat for

their constant assistance during the last few years and to the conference sponsors for their contribution and participation that ensured the success of the WGC 2009.

<u>The President</u> expressed his sincere thanks to Immediate Past President, Ernesto Anadón, to Mr Roberto Brandt, Mr Edouardo Quintana and the whole Argentine Triennium for a very successful event which has been a great promotion for the IGU and the global gas industry. A warm applause was extended to Argentina for their contribution to the world gas community.

The EXC accepted the reports from the WGC 2009 of the outgoing Argentine Presidency (6)

Agenda item 8: Progress report from the Coordination Committee (CC) on preparation for the 25th WGC 4-8 June 2012 in KL, Malaysia

The Chairman for the Coordination Committee, <u>Ho Sook Wah</u>, opened by stating that he was pleased to give the EXC the first presentation from the Malaysian Triennium. He was also pleased with the support from the members and reported that almost 800 participants had been nominated to the various WOCs, PGCs and TFs. This is a record high number for IGU. Additional individuals are still being solicited from the USA for WOC 2 and from the P.R. of China, Japan, Korea and Canada for PGC C. It seems that the majority of the nominations, almost 500, are coming from Europe and Russia.

He started reporting from the Technical committees. Except for WOC1, the committees have all held their first meeting in this triennium. There are no changes concerning the major topics which originally were approved by the EXC in London in June 2009. All WOCs and PGCs are reporting good attendance and satisfactory progress in the study groups. The study group leaders have been appointed and clarifications have been made on scope and key issues.

The CC planned to convene the first joint committee meeting on 5 May 2010 in Opatija, Croatia on the subject of "Gas and Renewables". The committees involved are WOC 5, PGC A and PGC E. He encouraged the members in the committees to interact with other organisations both to enhance information sharing and to increase the visibility of IGU. The preliminary plans indicate that the number of the committee sessions, expert forums, strategic panels and key note addresses at the WGC 2012 will total close to 75.

A progress update on the special projects was given.

From TF1, Building Strategic Human Capital, the following was reported:

• First meeting was held in London on 18-19 November 2009 with 19 members present. Second follow-up meeting was held on 30-31 March 2010 in Prague.

- Work plan and schedule has been developed.
- An initial demographic survey and student survey has been designed.
- A workshop is planned for 19 October 2010 in Doha to get input from Executive Committee members and Council.
- In-depth interviews will be conducted with selected industry experts.
- The Committee produced a report and an article in the spring 2010 IGU Magazine.
- Consulting assistance is being considered subject to funding availability.

From TF 2, Nurturing Future Generations, the following was reported:

- The group convened the first meeting on 13-14 January 2010 in Kuala Lumpur with 12 attendees.
- Developed project development framework for youth covering ages 13-30 years.
- The task force is in the process of appointing a consulting partner.
- Tier 1 appointment of Youth Programme Committee has been completed
- Critical activity bundle and key deliverables have been identified.
- Outsourced partners for publication and web design. Development and management is in the process of being identified.

From TF 3, Geopolitics and Natural Gas, the following was reported:

- The first meeting of the TF leadership was convened on 5 January 2010 in the Hague.
- Workshop with CIEP was conducted on 6 January in the Hague to establish the key parameters of the report.
- Identified members of Task Force for the first meeting scheduled on 13-14 May 2010 in Toronto to review first draft report.
- First regional round table forum will be held in Taipei on 23 November 2010.
- Date and venue has been finalised for Middle East round table and Europe-Russia round table.
- An outstanding issue is the Latin America round table, scheduled in early spring 2012.

He thanked all the sponsors for their contribution to and for the success of the work being done in the task forces.

Regarding publications, he reported on these special reports and joint publications that would be published by March 2012:

- Building Strategic Human Capital the final report
- Nurturing Future Generations the final report
- Geopolitics and Natural Gas the final report
- An update of the 2030 Gas Industry Outlook
- Reduction of Gas Emissions An Industry Guide
- Worldwide LNG Industry Report 2011

A joint publication with BP was started last triennium by PGCD. The book entitled "Guidebook on Gas Quality and Interchangeability" will be launched in October 2010.

He concluded the presentation by informing on key events and key milestones for the rest of the Malaysian Triennium and expressed thanks to the EXC for the excellent support of the work in the CC.

Mr Marcel Kramer added two comments to this part of the presentation:

- Under the TF on Geopolitics he mentioned an initiative to plan a session to be held in Amsterdam by the end of September 2011 on the issue "EU and Russia."
- Regarding regulatory issues he suggested that there might be a lot to learn from what has already been discussed about this. Based on his experience in the organisation Gas Infrastructure Europe (GIE) where there are many discussions on regulatory issues, he believes there may be information already available so that IGU does not need to "reinvent the wheel".

Ms Liza Zahariah Abdul Rahman, Head Directorate of NOC WGC2012, on behalf of the Chairman of the NOC, gave an update to the EXC on the development of the WC 2012 and the "Concept Village" which will include

- An integrated concept where all the venues, facilities and amenities conducive to hosting an international-class event are being accommodated at one single location.
- The main venue will be the Kuala Lumpur Convention Centre which will host the conference sessions and exhibitions. The Concept Village will also include the three major hotels (Mandarin Oriental, Impiana and Traders) as well as the surrounding area which is connected to Kuala Lumpur's main commercial area.
- The Concept Village acts as a one-stop facility where visitors to WGC2012 will be able to attend conference sessions and visit the exhibition as well as conduct informal meetings with potential customers and retire to their hotel rooms, all without having to step outside of the venue.

For the exhibition the total estimated area space is 10,300 sq.m (net). The current exhibition area includes all exhibition halls and major function rooms at the Kuala Lumpur Convention Centre and the Kuala Lumpur City Centre (KLCC). The expected number of exhibitors is 150 (there have normally been over 200 exhibitors at past WGC's).

For the conference the projected numbers are as follows:

• Delegates, opening ceremony, welcome/gala dinner 5,000 • Closing ceremony and farewell party 3,000 USD 3,200

• Proposed full conference fee

The possibility to register will be offered 14 months ahead of the arrangement.

<u>Dr Colin Lyle</u> mentioned an initiative by IGU to hold a regulatory workshop which is in the process of being kicked off. The target group is the leaders within the International Confederation on Energy Regulators (ICER). The work shop will be divided into four sessions

• Dealing with regulatory influences on international investments

- Interaction between regulators and the gas business in terms of the consultation process
- Impact of regulations on price formation
- Role of gas in the mitigation of climate change

The EXC accepted the TWP report given by the CC chairman (7)

Agenda item 9: Finance

<u>The President</u> introduced two points under this agenda item: Accounts 2009 for endorsement to the Council, and a revenue strategy for financing IGU activities.

Mr Hans Riddervold stated that the net result is close to 185,000 euro. Usually IGU has two Council meetings during WGC years, but since the conference took place in October 2009, the meetings were compressed into one. The Secretariat thus travelled less. The Secretariat also attended fewer conferences during the summer of 2009 preparing for the WGC in Argentina. A second contributor to the positive result is the agreement IGU has with Statoil who covers a substantial amount of operational costs. The merger between IGM and IGU contributed to the increased bank surplus with approximately 60,000 euro. At year end the IGU equity capital is approximately 1.37 million euro.

The EXC endorsed the 2009 accounts for approval by the Council (8).

<u>The President</u> moved to the other important point under this agenda item: A revenue strategy for financing IGU activities. The Secretariat had been asked to review this from a broader perspective as it is clear that IGU needs more resources to fulfil its vision and to increase its activities in the areas of strategic importance discussed in the meetings in Buenos Aires.

The Secretary General presented reasonable and realistic cost implications of an increase in activities of strategic importance. Two such activities are the Work Group for Sustainable Development at a cost of 110,000 euro and the Communication strategy activities such as publications and workshops at a cost of 65,000 euro. It was suggested that financing of the increased activities be covered by proposed royalties from the WGC and by increasing the membership fee to 5,000 euro. Royalties from the LNG and IGRC conferences should also be examined. The membership fee has not been raised since 2003 and should therefore gradually be increased to compensate for inflation. IGU has one of the lowest fees in comparison to similar organisations.

The Management Team has recommended that the suggested increase for the membership fee to be 5,000 euro and for the royalty scheme to be a 10 % royalty on all delegate fees starting from the first delegate. This imposes less risk on the host and puts more pressure on IGU to be a part of the marketing of the WGC. The new membership fee will be recommended to the Council in the 2011 budget.

<u>Dr Colin Lyle</u> wanted know the thinking behind the use of the IGU brand at various energy conferences.

<u>The President and the SG</u> informed that there was presently no active strategy concerning such use or its financial consequences except that IGU sometimes requests a refund of travel costs from commercial organisers.

<u>Mr Roberto Brandt</u> mentioned the fact that inside the IGU, some workshops and other organisers of IGU-related meetings often misuse the logo by displaying the incorrect background material and that this should be corrected as soon as possible in order to profile IGU in a homogenous way.

The President stressed the importance of the revenue strategy as IGU needs more resources in order to do more for the members.

The EXC endorsed the proposal to increase the membership fee to 5,000 euro and that this proposal will be submitted to the Council for approval in the 2011 budget.

The EXC also gave support to the Secretariat for approaching LNG conference partners to consider a royalty scheme for the LNG conferences (9).

Agenda item 10: IGU Gas Efficiency Award 2009 and IGU Social Gas Award

The President referred to the documentation distributed under this item.

After the successful introduction of the awards in the Argentine Triennium they have been evaluated and it was decided to retain these awards in the Malaysian Triennium. Nevertheless the guidelines have been amended to make optimal use of the knowledge available in the IGU community. This work has been done together with IGRC and PGC A in line with the intentions as discussed and approved in the Executive Meeting in Buenos Aires. The main conclusions are:

- To ensure the nominations are of a good quality and adequate quantity and to connect the prizes to the WGC, the awards will be handed out once each Triennium during the opening ceremony of the WGC.
- The awards will be better integrated into the framework of IGU and will make optimal use of the available knowledge within IGU.
- The prizes for both awards will consist of an award/plaque, free travel/accommodation/registration to WGC and a USD 5,000 financial award.

Expert committees from the IGRC Technical Programme Committee and Program Committee A on Sustainability will make the selection of the three best papers for the Gas Efficiency award and the

Social Gas Award respectively. IGRC, TPC and PGC A have confirmed their willingness to perform this task.

The winners will be selected by the IGU evaluation committee consisting of:

- President of IGU
- Chairman of the IGU Coordination Committee
- Secretary General of IGU plus our external members:
- Nuobo Tanaka, Executive Director of IEA
- Prof. Rainer Reimert, Karlsruhe University

<u>Ms Shahrzad Rahbar</u> asked whether it would be possible to include some evaluation criteria on complementarity to renewables.

<u>The President</u> said that these comments would be considered for inclusion. The invitation for proposals will be sent out during May 2010.

The EXC took note of the information provided on the IGU awards (10).

Agenda item 11: Strategic Statement 2010

The President referred to the document distributed under agenda item 11.

The Strategic Statement of 2009 on the role natural gas can play in a sustainable energy future has been updated somewhat, but the main message is kept unchanged. It is still up-to-date and extremely relevant. As a result the MT has suggested to not change it. The EXC was reminded of the fact that when it was introduced it was decided to retain the flexibility of issuing a new Statement annually or not. By the end of this year the IEF-IGU Ministerial Gas Forum will be held under the same headline.

<u>Ms Ieda Gomes</u> commented on the Statement and offered to send her comments to the IGU secretariat after the EXC meeting. One comment was that the Statement should include some mention of an ambition to increase the gas share of the world's energy mix.

<u>Ms Shahrzad Rahbar</u> said that especially on the power generation side, promoting gas as necessary for making some of the renewable options work, has a lot of traction.

The Statement has already been through an extensive round of comments and <u>the President</u> suggested that additional comments should focus on which area of the Statement we should enhance further and that such comments should be sent to the IGU secretariat quickly. The IGU secretariat will then start

distributing the Statement to the IGU members and asking them in turn to distribute it to stakeholders in their own countries.

The EXC gave support to an additional quick round of comments being submitted before issuing the Strategic Statement (11).

Agenda item 12: IGU Presidency 2015 - 2018 and host for the 27th WGC

<u>The President</u> referred to the document distributed under this agenda item. The IGU planning cycle requires that the Secretariat needs to start the process of inviting candidates for the IGU presidency 2015 -2018 this summer. The revised procedure adopted at the Council meeting in Buenos Aires provides the opportunity for a joint application by two Charter members and requires a royalty agreement between the elected candidate(s) and the IGU secretariat to be signed. Some other issues also need to be addressed in the application including support letters, the prequalification process and hotel pricing.

Royalty structure for WGC 2018

The MT approved a simple model with a 10 % royalty on all registered delegate fees starting from the first delegate. This imposes little risk on the new Presidency and puts some pressure on IGU to be part of the marketing of the WGC.

Support letters

Historically, the application process has required support letters from three Charter members for the candidates for Presidency. This was meant as an endorsement from the supporter that the candidate had the capacity and qualifications to execute the tasks of the Presidency and the arrangements of the WGC. In the past we have seen some awkward situations related to the support letters:

- support letters from the same Charter member have been submitted for several candidates
- there has been no obligation to vote for a candidate even if a support letter has been submitted
- it is sometimes uncomfortable for the candidates to call around and ask for written support
- it is sometimes uncomfortable for the members to choose between several good candidates.

The election of the Presidency 2012 - 2015 introduced an additional procedure where the IGU secretariat visited each Charter member and went through the application including an inspection of the suggested site for the conference and exhibition, hotel accommodation and logistics. In light of the importance of this election, the Secretariat was asked to provided a report to the EXC and Council describing the degree of compliance before the election took place to ensure that the candidates are qualified. Such a "prequalification" process replaces the need for support letters. The candidates will still present themselves to the Executive Committee and Council before the election takes place.

The MT has discussed the matter and recommended to the EXC to remove the requirement of support letters as the original purpose is deemed be covered by the report of the Secretariat and the presentation by the candidates of themselves to the EXC and the Council.

Hotels

Experience from former WGCs and other major energy events shows that hotels who become aware of a large event taking place in their city raise their accommodation prices during the conference period. In order to avoid this it is suggested that Charter member candidates negotiate in advance with the hotels to secure regular business rates for the participants.

There is not enough time to wait for Council approval thus the President suggested that the EXC make the decision to remove the requirement of three support letters.

The EXC took note of the approval in the MT that a 10 % royalty of the delegate fee will be paid by the host of the WGC to IGU. This will be presented in the letter of invitation to qualify for the Presidency 2015 -2018 and the WCG 2018.

The EXC approved removing the requirement for support letters since the original purpose is deemed be covered by the report from the Secretariat and by the candidates' presentation of themselves to the EXC and the Council (12).

Agenda item 12: Miscellaneous

The President referred to the schedule for the venues for the 2009-2012 Triennium.

<u>The Secretary General</u> informed about the change in the EXC meeting in Doha that has now been scheduled as a full-day event rather than a half-day meeting which has previously been the norm. This is suggested in order to have enough time to discuss important issues for IGU and to allow for the possibility of receiving reports from the Regional Coordinators. He also mentioned the possibility of having a debate in the Council related to the image of gas industry or a similar topic.

Mr Alaa Abu Jbara expressed his compliments on the excellent arrangement and the good organisers in Bali and then extended a warm welcome to the next meetings in Doha.

Agenda item 15: Closing

Mr Carlos de Luca addressed the problem arising from the fact that the World Petroleum Congress (WPC) general assembly has been scheduled on the same days as the Council meeting in Doha.

<u>The Secretary General</u> has already discussed this scheduling conflict with WPC and agreed to make information on IGU's long-term schedules available to WPC.

<u>The President</u> invited everyone to the open session workshop on "Raising the Image of the Gas Industry" which will be moderated by Michael Stoppard from CERA. Formally the Round Table is part of the EXC but before moving on to the open part of the EXC, he expressed sincere thanks to all the participants for their active contributions and support during the meeting. The EXC has become an increasingly important body of the IGU and the forum has been part of that development.

The meeting adjourned at 11.40 am